



<https://9066.marketing-aide.com/job/account-manager-abu-dhabi/>

Account Manager-Abu Dhabi

Description

About the Opportunity

We are currently looking to add an ambitious and driven Account Manager to join our team. Our ideal candidate will be a self-starter entrepreneur with knowledge of the nuclear industry.

About the Candidate

A minimum of two (2) years sales experience
Basic understanding of radiation detection
Strong desire to close sales, win opportunities and grow the business
Excellent time management skills
Follow-up, pursue and close leads
Develop customer relationships and become a trusted advisor.
Generate Quotations per customer request
Submit monthly sales forecasts
Meet with customers on a regular basis
Provide post sales customer support
Participate in local/regional conferences
Excellent written and verbal communication skills
Ability to multi-task, organize, and prioritize work

Qualifications

- Bachelor's degree or higher in Engineering or Life Science field.

Job Type

Sales/Marketing

Job Location

UAE

Date posted

February 8, 2024